

A.I.M. Mutual

INSURANCE COMPANIES



The Decisions That Drive Your Workers' Compensation Program



- Complex Investigations
- Litigating Your Claim
- Hiring Practices
- Keeping Up with Medical Marijuana
- Premium Audit's Role in Claim Management
- Injury Prevention Strategies

It's back to basics on these issues and more!

23rd Annual Claim Seminar

for A.I.M. Mutual Policyholders

Complimentary Breakfast
& Luncheon Seminars for 2017

2017 Claim Seminars



Taunton, MA

Thursday, October 12, 2017

Holiday Inn

8 a.m. - Noon, Breakfast

Registration begins at 7:30 a.m.

700 Myles Standish Boulevard

Wakefield, MA

Tuesday, October 17, 2017

Four Points by Sheraton Wakefield Boston

Hotel & Conference Center

11:00 a.m. - 3:00 p.m., Luncheon

Registration begins at 10:30 a.m.

1 Audubon Road

Marlborough, MA

Thursday, October 19, 2017

Marlborough Courtyard by Marriott

8 a.m. - Noon, Breakfast

Registration begins at 7:30 a.m.

75 Felton Street

Chicopee, MA

Tuesday, October 24, 2017

Castle of Knights

8 a.m. - Noon, Breakfast

Registration begins at 7:30 a.m.

1599 Memorial Drive

Please note seminars begin promptly at scheduled times.

Register Today at
www.aimmutual.com

Your Workers' Comp Deal or No Deal Panel

The Honorable Omar Hernández is Senior Judge at the Department of Industrial Accidents (DIA) and was first appointed as an Administrative Judge in 2003. After earning degrees from Cornell University and Suffolk University School of Law, he worked for Attorney Paul Gargano and then moved to Rainer & Rainer in Boston, handling workers' compensation claims. In 1994, he became an attorney in the Workers' Compensation Litigation Unit for the MA Human Resources Division, defending workers' compensation cases filed against state agencies. He was named Deputy General Counsel in 2000.

Laura Parsons, WCLA, FCLA, is Director of Claim for A.I.M. Mutual. She has held positions as Claim Technical Director, Special Projects Coordinator and Claim Supervisor since joining the Companies in 1997. She has specialized in workers compensation for the past 20 years and is licensed to handle claims in MA, NH, CT and VT. She began her claim career in 1980 with American Mutual where she supervised workers compensation, special litigation, hazardous waste, and accident & health claims.

Robin D'Eri, CPCU, APA, CIPA, AIC is the Premium Audit Supervisor for A.I.M. Mutual and joined the team in March, 2017. She worked with Energi Insurance Services as an assistant vice president of premium audit from 2014-2017. Previously she'd been a senior field auditor with State Farm. Robin has more than 20 years of experience in the insurance industry, primarily in the premium audit field.

Daniel Illicky, CSP, is Senior Manager of Injury Prevention & Worksite Wellness for A.I.M. Mutual. He has been on the injury prevention team since 2003 and became supervisor in 2013. He has more than 25 years of health and safety experience in both private industry and multi-lines insurance environments. In addition to expertise in manufacturing, construction and health care, he has a background in criminal justice.





The Decisions That Drive Your Workers' Compensation Program



Choose your suitcases carefully! Inside each one is a workers' compensation challenge. To go forward you must decide: *Deal or No Deal?*

It's our 23rd year, and workers' compensation management is still as demanding as ever. Our 2017 seminar puts the focus on your role in managing the claim process. Join us for a light-hearted approach to some serious topics:

- The Cost of Late First Reports
- Claim Investigations: The Good, The Bad and The Shocking
- What Happens at the DIA Doesn't Stay at the DIA
- Keeping Up with Medical Marijuana
- From Candidate to Employee: A Look at Hiring Practices
- Your Premium Audit Doesn't Have to Hurt
- Injury Prevention Strategies That Work



Our expert panel will guide you through each round. We'll discuss actual situations, showing you how to support your injured worker while managing the claim process to everyone's benefit. Even if you choose the wrong suitcase early, each contestant wins in this version of *Deal or No Deal*. You'll learn the latest in workers' compensation management, what other employers are doing, and how A.I.M. Mutual can help each step of the way. **Register Now at www.aimmutual.com**

Your Workers' Comp Deal or No Deal Panel (cont'd)

Tom Jones is an attorney specializing in labor and employment matters. He has spent more than a decade helping AIM members resolve Human Resources concerns on the hotline and at monthly roundtables. He prepares the AIM reference guides on a variety of employment law issues. Tom previously served as deputy director and general counsel to the Massachusetts Department of Labor, where he oversaw implementation of state labor and employment laws. He also served as AIM's designee to the Workers Compensation Advisory Council,

serving a two-year term as chair. Tom is an MCAD-certified trainer.

Michael J. Shor, M.P.H., is the Managing Director of BDOHI. A former ICU nurse, he co-founded and served as president of Healthcare First. He is a prolific writer and speaker on contemporary medical care cost and quality issues. He currently chairs the Massachusetts Bar Association Workplace Safety Taskforce Sub-committee on Opiate Use in Work-Related Injury. Michael is a graduate of the BU School of Public Health, Syracuse University School

of Management and the Newton Wellesley Hospital School of Nursing.

Dottie Tatoian is a Senior Regional Claim Specialist for A.I.M. Mutual. She has participated in training programs on workers compensation investigation, claim handling, fraud identification and settlement negotiation. She facilitates a working relationship between policyholders and occupational health providers to ensure a successful return to work for injured workers. She worked for the Massachusetts Trial Court Department before joining A.I.M.

Mutual in 1993 and is licensed to handle claims in both MA and CT.

Additional speakers will include A.I.M. Mutual Insurance Companies Regional Defense Counsel.



Burlington • Holyoke
Hooksett, NH • Marlborough

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